



BevermannConsulting assisted Fellowmind and its investor FSN Capital V in the acquisition of Bonair

BevermannConsulting has supported and advised Fellowmind in connection with the acquisition of Microsoft partner Bonair. The Polish company has joined Fellowmind, Europe's leading platform for Microsoft Business Applications and Modern Workplace. Bonair is the fifth Microsoft partner to merge in this European platform. In close cooperation with Fellowmind, **BevermannConsulting** has played a significant role in the introduction of the company. After an extensive market scan, a short list trajectory followed and introduction meetings were held. **BevermannConsulting** facilitated the further process. "BevermannConsulting has vast knowledge of our market." Says Emiel Putman, CEO and founder of Fellowmind. "The team has a wide network of relevant people in the European region. We cooperated as a team to scan the Polish market and approach the right acquisition candidates that fit our company culture and ambition."

Sven Bevermann, CEO at **BevermannConsulting** adds: "We have been working with the Fellowmind team since 2017 as their M&A Consultant to support their International growth ambitions. We are proud that we have contributed to the acquisition of Bonair and were able to team up with Wave Corporate Finance, FSN Capital V¹ and the team of Fellowmind."

¹ FSN Capital GP V Limited acting in its capacity as general partner for and on behalf of each of FSN Capital V L.P., FSN Capital V (B) L.P. and FSN Capital V Invest L.P.

About Fellowmind

Fellowmind sees connections between people at the core of a digital future. In their vision, technology is the enabler of meaningful connections. They believe it's about making digital interactions feel more human, intuitive, and more personal. And that, thanks to automation, people can spend less time working on repetitive and manual tasks. So they can use digital technology to create time and space to have more valuable and meaningful connections. In Europe, Fellowmind is a market leader in Microsoft's Business solutions. Fellowmind is now represented in six countries; Sweden, the Netherlands, Finland, Denmark, Germany and Poland and has 1.350 employees and a total turnover of 180 million euro. The companies that are part of Fellowmind have their own, specific profile and identity next to being a full member of the Fellowmind family. The acquisition is part of Fellowmind's buy and build strategy in partnership with FSN Capital V. Read more:

www.fellowmindcompany.com

About Bonair

Over the past years, Bonair has grown to be in a leading position for Microsoft Dynamics 365 in Poland. Microsoft has rewarded the company's work with the 'Partner of the Year' award three times. With this step, the Fellowmind organization now sets foot on the Polish market. The business will continue from their offices in Warsaw, Szczecin and Białystok.

Read more: www.bonair.pl

About BevermannConsulting

Bevermann Consulting is an internationally operating management consultancy firm specializing in supporting growth strategies with the in advising mergers & acquisitions as well strategy and organizational development in sales, business development, marketing, service, product management in the B2B capital goods, ICT and services industry.

Read more www.bevermann-consulting.de

